

## Solve the right problem...

<b>FRAME YOUR DESIGN CHALLENGE</b> start off on the right foot by defining your problem	#09	<b>KNOWNNS &amp; UNKNOWNNS</b> document what you don't know or understand at this stage	#10
<b>SERVICE EXPLORER</b> gain awareness of the current quality of service offerings	#16	<b>DIARY STUDIES</b> get users to self-document the important parts of their lives	#17
<b>LIGHTNING TALKS</b> rapidly download the knowledge of experts	#18	<b>ABSTRACTION LADDERING</b> uncover both the abstract and the concrete behind users' needs	#20
<b>CONTEXTUAL INTERVIEWS</b> listen to and learn from your users in their own contexts	#21	<b>IMMERSION</b> embed yourself in the lives of your users	#24
<b>SPEED BOAT</b> verify that you've understood your users' pains	#25	<b>UNDERSTAND YOUR LEARNINGS</b> capture the things you've learned and make sense of them	#26
<b>VALIDATED USER PROFILE</b> validate your assumptions about your users' needs	#30	<b>VALIDATED VALUE PROPOSITION</b> find the fit between user needs and proposed features	#45
<b>LEAN CANVAS</b> understand the key building blocks needed for your idea	#46	<b>DESIRABILITY, FEASIBILITY, VIABILITY</b> determine that you can and should create your solution	#47
<b>FIND YOUR INNOVATION NICHE</b> are your ideas incremental, evolutionary, or revolutionary?	#48		

## Improve your decision making...

<b>KNOWNNS &amp; UNKNOWNNS</b> document what you don't know or understand at this stage	#10	<b>THE FIVE COMPETITIVE FORCES</b> assess the forces that may impact upon your project	#11
<b>IN OR OUT OF SCOPE?</b> clarify what's in and what's out for your project	#12	<b>TRADE-OFF SLIDERS</b> understand the importance of various project parameters	#13
<b>D.A.C.I. FRAMEWORK</b> bring structure to team decisions and responsibilities	#15	<b>USER JOURNEY MAP</b> understand the journey and touch-points of your users	#19
<b>INSIGHTS AND DESIGN PRINCIPLES</b> create succinct statements that help point the way forward	#29	<b>PRIORITISING IDEAS</b> combine and prioritise ideas into robust solution directions	#34
<b>GROUP FEEDBACK</b> collect meaningful feedback on ideas and forge a way forward	#38	<b>THINKING HATS</b> collect efficient feedback and avoid lengthy discussions	#39
<b>LEAN CANVAS</b> understand the key building blocks needed for your idea	#46	<b>DESIRABILITY, FEASIBILITY, VIABILITY</b> determine that you can and should create your solution	#47
<b>MOSCOW METHOD</b> prioritise all the possible work to come on your project	#51	<b>CAPABILITIES ASSESSMENT</b> understand the feasibility of sourcing talent and skill-sets	#55

## Understand your users...

<b>DIARY STUDIES</b> get users to self-document the important parts of their lives	#17	<b>USER JOURNEY MAP</b> understand the journey and touch-points of your users	#19
<b>ABSTRACTION LADDERING</b> uncover both the abstract and the concrete behind users' needs	#20	<b>CONTEXTUAL INTERVIEWS</b> listen to and learn from your users in their own contexts	#21
<b>CARD SORTING</b> organise your product or service through user insights	#22	<b>IMMERSION</b> embed yourself in the lives of your users	#24
<b>SPEED BOAT</b> verify that you've understood your users' pains	#25	<b>UNDERSTAND YOUR LEARNINGS</b> capture the things you've learned and make sense of them	#26
<b>PERSONAS</b> document and describe the people you're designing for	#27	<b>EMPATHY MAPS</b> understand what your users say, see, hear, think and feel	#28
<b>VALIDATED USER PROFILE</b> validate your assumptions about your users' needs	#30	<b>BUY A FEATURE</b> limit and prioritise user feedback using a hypothetical budget	#40
<b>TEST FRAMEWORK</b> bring structure to the tests you need to run	#42	<b>RESULTS FRAMEWORK</b> bring structure to the insights you gather from tests	#43

## Gather the right people and skills...

<b>RELATIONSHIP MAPPING</b> understand the context of who you're designing for	#14	<b>D.A.C.I. FRAMEWORK</b> bring structure to team decisions and responsibilities	#15
<b>LIGHTNING TALKS</b> rapidly download the knowledge of experts	#18	<b>CO-DESIGN SESSION</b> create solutions with the people you're designing for	#35
<b>CAPABILITIES ASSESSMENT</b> understand the feasibility of sourcing talent and skill-sets	#55		
<b>INSIGHTS AND DESIGN PRINCIPLES</b> create succinct statements that help point the way forward	#29	<b>CONTEXTUAL INTERVIEWS</b> listen to and learn from your users in their own contexts	#21
<b>SERVICE EXPLORER</b> gain awareness of the current quality of service offerings	#16		
<b>IMMERSION</b> embed yourself in the lives of your users	#24		

## Get out in the field...

<b>SERVICE EXPLORER</b> gain awareness of the current quality of service offerings	#16	<b>CONTEXTUAL INTERVIEWS</b> listen to and learn from your users in their own contexts	#21
<b>IMMERSION</b> embed yourself in the lives of your users	#24		

## Involve your users...

<b>CARD SORTING</b> organise your product or service through user insights	#22	<b>PEER OBSERVATION</b> get your users to observe their peers for deeper learnings	#23
<b>SPEED BOAT</b> verify that you've understood your users' pains	#25	<b>CO-DESIGN SESSION</b> create solutions with the people you're designing for	#35
<b>GROUP FEEDBACK</b> collect meaningful feedback on ideas and forge a way forward	#38	<b>BUY A FEATURE</b> limit and prioritise user feedback using a hypothetical budget	#40
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<b>PERSONAS</b> document and describe the people you're designing for	#27	<b>VALIDATED USER PROFILE</b> validate your assumptions about your users' needs	#30
<b>BUY A FEATURE</b> limit and prioritise user feedback using a hypothetical budget	#40	<b>EXTRACT YOUR HYPOTHESES</b> what needs to be true for your solution to work?	#41
<b>TEST FRAMEWORK</b> bring structure to the tests you need to run	#42	<b>RESULTS FRAMEWORK</b> bring structure to the insights you gather from tests	#43
<b>VALIDATED VALUE PROPOSITION</b> find the fit between user needs and proposed features	#45		

## Uncover and validate your assumptions...

<b>ABSTRACTION LADDERING</b> uncover both the abstract and the concrete behind users' needs	#20	<b>SPEED BOAT</b> verify that you've understood your users' pains	#25
<b>PERSONAS</b> document and describe the people you're designing for	#27	<b>VALIDATED USER PROFILE</b> validate your assumptions about your users' needs	#30
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## Get creative...

<b>BRAINSTORM</b> go wide and get creative on your search for solutions	#31	<b>STORYBOARD</b> quickly visualise a concept from start to finish	#32
<b>ROLE PLAY</b> bring an idea to life by acting it out	#33	<b>SKETCH</b> techniques for getting pen on paper and generating ideas	#36
<b>PROTOTYPE</b> build something tangible enough to get the right feedback	#37		

## Create your solution...

<b>PRIORITISING IDEAS</b> combine and prioritise ideas into robust solution directions	#34	<b>PROTOTYPE</b> build something tangible enough to get the right feedback	#37
<b>FEATURE VALUE MAP</b> outline the features of your value proposition	#44	<b>INTEGRATE FEEDBACK AND ITERATE</b> let the feedback you've gathered guide the next iteration	#49
<b>MINIMUM VIABLE PRODUCT</b> build something of maximum value from minimum effort	#58		



# THE PROBLEM SOLVER'S TOOLKIT RECIPES

## WHAT DO YOU NEED TO GET DONE?



## Plan for success...

<b>THE FIVE COMPETITIVE FORCES</b> assess the forces that may impact upon your project	#11	<b>FEATURE VALUE MAP</b> outline the features of your value proposition	#44
<b>ROADMAPS</b> a visual timeline and plan of action to get your idea launched	#50	<b>THEMES, PROJECTS, EPICS AND STORIES</b> manage scope, structure your work, and deliver iterative value	#52
<b>SERVICE BLUEPRINTS</b> visualise a holistic view of all aspects of your service	#54	<b>MARKETING PLAN</b> put together the pieces behind the message you need to sell	#56
<b>GOALS, SIGNALS, MEASURES</b> know where you're headed and how you're going to get there	#57		

## Deliver on time and on budget...

<b>TRADE-OFF SLIDERS</b> understand the importance of various project parameters	#13	<b>LEAN CANVAS</b> understand the key building blocks needed for your idea	#46
<b>ROADMAPS</b> a visual timeline and plan of action to get your idea launched	#50	<b>MOSCOW METHOD</b> prioritise all the possible work to come on your project	#51
<b>THEMES, PROJECTS, EPICS AND STORIES</b> manage scope, structure your work, and deliver iterative value	#52	<b>KANBAN BOARD</b> visually manage your team's workflow and priorities	#53